



TROPICAL
MILES

EXPLORING PARTNERSHIP OPPORTUNITIES

B2B TRAVEL PARTNERS

Together, We Create
Unforgettable Journeys.





ABOUT

Tropical Miles is a dynamic inbound travel agency specializing in crafting extraordinary Maldivian experiences. With a deep-rooted passion for the Maldives, we are dedicated to providing unparalleled travel solutions for international clients. Our expertise lies in understanding diverse traveler preferences and curating bespoke itineraries that showcase the Maldives' unmatched beauty and luxury.

■ Introduction

We invite you to embark on a strategic partnership to elevate your Maldives offerings and tap into the growing demand for this tropical paradise. By combining our destination expertise with your global reach, we can create mutually beneficial opportunities for both our businesses.

■ Our Vision And Mission

To be the leading, most trusted travel agency, inspiring unforgettable Maldivian experiences for every traveler. We aim to curate extraordinary journeys that showcase the Maldives' unparalleled beauty, culture, and hospitality, while providing exceptional service and sustainable tourism practices.



Collection Overview

155+ Resorts

200+ Guesthouses

60+ Liveboards



ENDLESS ADVENTURES

WE OFFER A WIDE RANGE OF EXPERIENCES TO ENSURE EVERY GUEST HAS AN UNFORGETTABLE MALDIVIAN ADVENTURE

THE SKY IS THE LIMIT



■ Our Value Proposition

By partnering with Tropical Miles, you gain a strategic advantage in the competitive Maldives' tourism market. We offer:

■ **Deep Destination Knowledge**

Our intimate understanding of the Maldives enables us to curate tailored packages that resonate with your clientele.

■ **Operational Excellence**

We handle all aspects of the guest journey, from booking to on-ground support, ensuring a seamless experience.

■ **Competitive Rates**

We offer competitive rates on accommodation, transfers, and activities.

■ **Dedicated Account Management**

A dedicated team will provide personalized support and assistance.

■ **Marketing and Sales Support**

Access to our marketing channels to promote your offerings to a wider audience.



■ Our Services

■ Destination Management

Creating bespoke itineraries and handling all travel arrangements from arrival to departure.

■ Accommodation Bookings

Access to a wide range of properties, from luxury resorts and liveaboards to budget-friendly options.

■ Transfers and Transportation

Arranging airport transfers, domestic flights, and island transfers.

■ Experiences and Activities

A wide range of excursions and activities to ensure clients experience a memorable one.

■ Concierge Services

Personalized assistance for special requests and itineraries.

■ Exquisite Luxury Management

VIP and CIP services, including exclusive amenities and dedicated support.



■ Partnership Benefits



■ Expanded Market Reach

Access to our extensive network of properties and experience partners.

■ Increased Bookings

Boost your Maldives sales through our effective marketing campaigns.

■ Optimized Revenue

Maximizing revenue through competitive pricing and strategic promotions.

■ Enhanced Customer Satisfaction

Deliver exceptional travel experiences through our personalized service.

■ Exclusive Partnerships

Collaborate on special offers and packages to attract more guests.

■ Unique Experiences

Diversify itineraries with exclusive and unforgettable adventures for your clients.

■ Proposed Partnership Structure



■ **Commission Structure**

A competitive commission rate on bookings generated through your platform.

■ **Payment Terms**

Flexible payment options to accommodate your business needs.

■ **Marketing Collaboration**

Regular exchange of data for performance analysis and optimization.

■ **Joint Marketing Initiatives**

Collaborative marketing campaigns to enhance brand visibility.

We are open to discussing further customization based on your specific requirements and business model. Our goal is to create a partnership that delivers exceptional value for both parties.


Thank You!

Hoping to work with you and build a successful partnership together!



Let's Get In Touch

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